



**Hung Anh Travel & Trade Joint Stock Company**  
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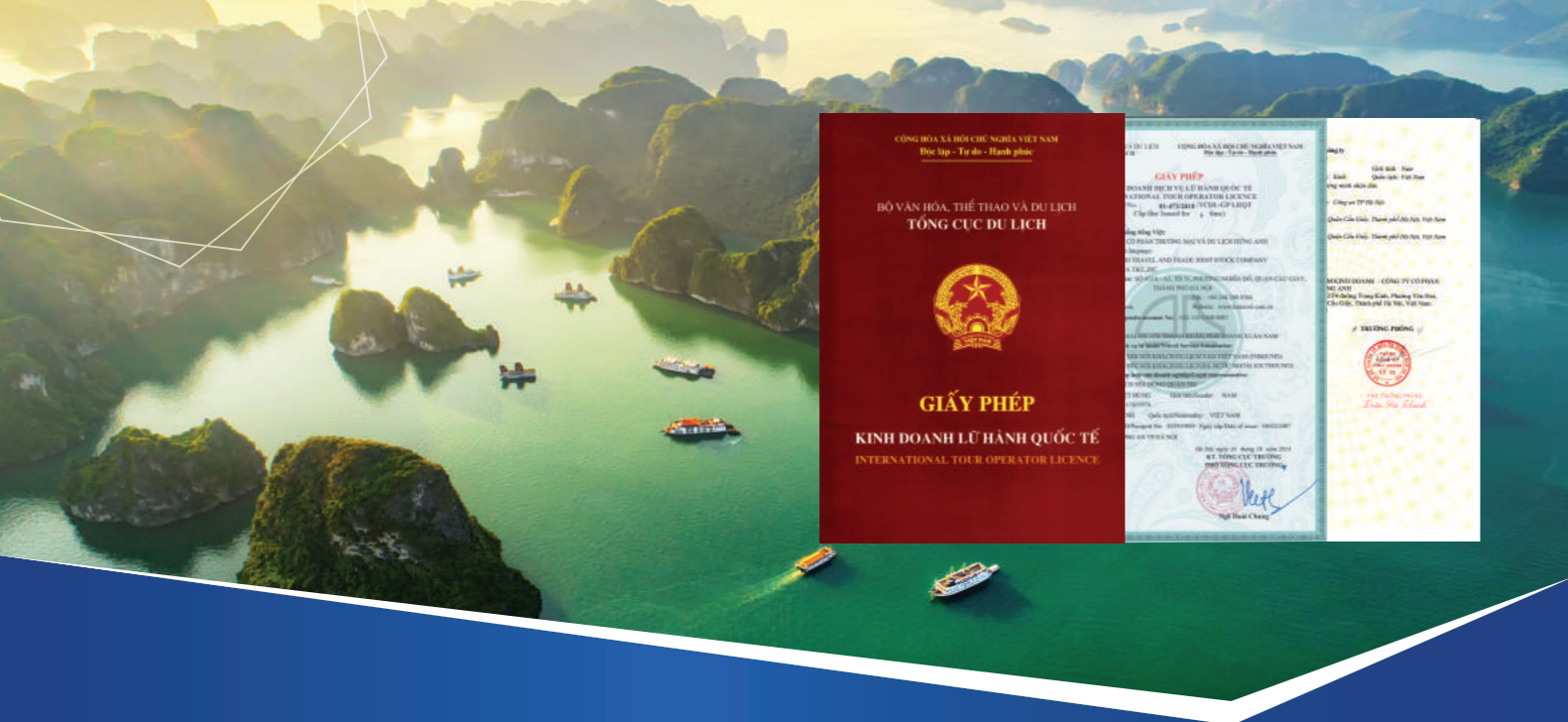
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## A LICENSED VIETNAMESE TRAVEL AGENT

International Tour Operator License No.: 01-473/2018/ TCDL- GP LHQT (Issued 3rd time)  
The license allows HA travel to conform to the standards of Vietnam Tourism Authority in particular while setting benchmarks within the world travel Industry in general. HA Travel was copyright and established as a long term Vietnamese International Travel Agent

## MESSAGE FROM MANAGING DIRECTOR

HA Travel warmly welcomes you with it's unique hospitality, refined services with the highest commitment and high standards of quality.

We want to introduce you to the ancient, and mysterious beauty of Vietnam — Laos — Cambodia — Myanmar & Thailand. I have had the opportunities to attend the major International Travel Fairs, including WTM London — ITB Berlin — Fitur Madrid every year to update the world tourism trends.

In all exchanging ideas with International Tourism Professionals, learning their expectations in order to create the best selections for our customers globally. In addition, it is our goal for our partners to continue serving with the best service in the long run.

HA Travel, through our extensive knowledge base, deep-rooted, professionalism, unwavering commitment of our team is able to provide a reliable cost solution to our clients.

HA Travel is establishing a reliable reputation based on the consistent dedication to providing world-class customer service. It is our pleasure to prioritize effectively so that we may deliver the highest level of customer's satisfaction and support.

I welcome the opportunity to discuss partnership in order to increase the volume of business in Southeast Asia. Thank you for trusting us with your business/ tours/ MICEs and considering our services for the future.

Sincerely yours,

  
**MANAGING DIRECTOR**  
*Vũ Việt Hưng*





## COMMIT TO QUALITY

Ensure high quality, excellence, value in work processes and outcomes produced with commitment to meeting or exceeding standards.



## PRODUCT - SCOPE OF SERVICES

HA Travel - we have developed a highly innovative product of tours/ team building/ MICE solution for each of individual market from the world indicates that our tour itinerary is unique and will offer significant advantage over all other available similar and competing products/ services



- ▶ Packaged leisure tours
- ▶ Meetings – Incentives – Conferences – Exhibitions (MICE)
- ▶ Optional tours
- ▶ Seat In Coat Tour (SIC)
- ▶ Event management
- ▶ Adventure (Trekking, Off-road Motorbike Tours, Bike Tours)
- ▶ Golf tours
- ▶ Team building
- ▶ Air ticket – Hotel – Restaurant – Car - Guide
- ▶ 24/7 emergency assistance
- ▶ Travel insurance
- ▶ Travel advisories & alerts
- ▶ Visa application & passport services
- ▶ Departure & arrival airport transfers

# MISSION STATEMENT - EXCEED CUSTOMERS EXPECTATIONS

Inspire each other, our peers, our families and our communities by doing the best we can all the time. We aspire to always be the best, to be the undisputed leader in everything we undertake and to be an honest and ethical company, with the goal of 100% customer satisfaction, where everyone's contribution moves the enterprise forward in a perfectly orchestrated balance of serving our customer, our shareholders, each other and our communities, while having fun.

Anticipate and take action to meet and exceed others needs and expectations, continually search for ways to increase customer satisfaction and thrive on providing service to other.



# COMPETITIVE PRICE

HA Travel's exclusive enterprise training courses provide cost-effective customized travel programs that deliver the highest levels of satisfaction and performance.



# VISION

HA Travel's visionary vision allows us to anticipate and design solutions to meet and our client's evolving needs and exceed their expectation.



## WORLD - CLASS SERVICE

HA Travel focuses on a higher standard of performance and offers unprecedented, unique experiences for its tourists with highest serviced touch.



## USE OF EXPERT LOCAL GUIDES

Our hospitable, professional and experienced guide is the key to success to your travel trip. Each of our individual local guides is tourist's intimate link to everyday life. Through their insight and vast knowledge, tourists will be rewarded with a charming experience into the Southeast Asia's culture.



## PARTNERS NETWORK

Since 2006, HA Travel has developed the best network of serviced partners not only the entire Vietnam but also all the destinations of the world to enable us to supply cutting edge solutions to our clients that is unrivalled in this industry. All of our industry networks are tried and tested, we demand and only associate with the leading partners.



## RESSPONSIBILITY TO THE SOCIETY

HA Travel focuses on respecting the culture and preserving the integrity of the environment while devoting to the people of the lands where the trip visits.

## CONTACT ADDRESS

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